



# Exhibitor Application Form (International Pavilion)

Company

Street, P.O. Box

City, Postal Code

Country

Area Code

Telephone

Fax

E-mail

Contact  Mr.  Ms.

Position

**Application deadline**  
**30<sup>th</sup> July 2019**

Member of the following trade associations:

Website

www.

Legal Representative (President, Chairman, General Manager, etc.)

Manufacturer  Dealer  Importer  Distributor  Service Company (multiple entries possible)

Headquarter of the parent company with full address and country:

Under which country would you like to be included in the statistics:  Headquarters  Branch Country: \_\_\_\_\_

## BILLING ADDRESS (only if address differs from above)

Company

Telephone

Fax

Address

E-mail

Contact

## PARTICIPATION FEES

We wish to participate and apply for:

Booth options and package prices*	Booth Size	Net Price (*18% Indian GST will be added)
	<input type="checkbox"/> 9 m <sup>2</sup> package	2.880 EUR**
	<input type="checkbox"/> 12 m <sup>2</sup> package	3.840 EUR**
	<input type="checkbox"/> 15 m <sup>2</sup> package	4.800 EUR**
	<input type="checkbox"/> 18 m <sup>2</sup> package	5.780 EUR**

### \*The International Pavilion Package for each pavilion includes

- 9 m<sup>2</sup> - 18 m<sup>2</sup> raw booth space
- **Stand construction**  
(white system walls, grey carpet, furniture: 1 table, 4 chairs, 1 lockable counter, 1 literature rack, 1 waste paper basket)
- **Electricity** (1 socket, 1KW power supply per 9 m<sup>2</sup>)
- **Lighting** (100 W spotlights, 3 per 9 m<sup>2</sup>)
- **Stand cleaning** on all show days
- **Fascia board** with company name and exhibitor's country flag
- **Pavilion branding** (International Pavilion)
- **Lounge service** (info point with hostess, catering [coffee, tea, soft drinks, snacks])
- **WiFi** within the International Pavilion
- Exhibitors are entitled to take part in the **Buyer-Seller Meeting Program**
- **1 Conference ticket** per pavilion exhibitor free of charge

### Co-exhibitors and additionally represented companies/brands:

The participation of companies as co-exhibitors or additionally represented companies/brands is on principle possible. Participation is, however, subject to payment and Messe Muenchen India's prior authorization. Please see A4 and B3 of the Terms of Participation (A) and (B).

### A registration fee of 240 EUR\*\* will be applicable for each exhibitor and co-exhibitor.

The registration fee covers administrative costs and the basic entries in the catalog and online directory, including company name, address, contact details, hall and stand number, company profile and up to 5 entries in the product index.

### The registration of represented companies/brands is mandatory and free of charge.

The basic entry for each represented company/brand in the catalog and online directory includes company/brand name, reference to the main exhibitor, hall and stand number.

\*\* All prices indicated on this form are net and are subject to applicable Indian taxes, which shall be borne by the exhibitor.

Please complete and submit the attachments together with this application form.

Please note the cancellation conditions under A5 and B6 of the Terms of Participation (A) and (B).

The attached Terms of Participation (A), (B) and (C) as well as the Technical Guidelines are recognized as legally binding in all parts.

Each applicant acting on behalf of a third party shall be directly liable for meeting the demands of Messe Muenchen India in respect of the above fair.

Place and Date

Company stamp and legally binding signature



# Exhibitor Application Form (International Pavilion) Index of Products and Services

**Mandatory attachment to the LASER World of PHOTONICS INDIA 2019 exhibitor application form**

Company

Street, P.O. Box

Country, City, Postal Code

**We shall be presenting exhibits and/or services which belong to the following product group(s) in the LASER World of PHOTONICS INDIA 2019 product index:**

**Principal product group for allocation**

If you are choosing more than one product group, please **underline the principal product group** where you would like to be allocated.

**Photonics Components**

- 1 Lasers and optoelectronics
- 2 Optics
- 3 Manufacturing technology for optics
- 4 Sensors, test and measurement
- 5 Services

**Photonics Applications**

- 7 Laser systems for production engineering
- 8 Optical measurement systems
- 9 Optical information and communication
- 10 Biophotonics and medical engineering
- 11 Imaging
- 12 Illumination and energy
- 13 Security
- 14 Laser-based additive manufacturing

**Laser safety declaration - mandatory for a valid application**

**Any machinery/equipment to be demonstrated in operation? Yes  No**

See Terms of Participation (C) - Laser Product Demonstration Safety Requirements

Exhibitors are obliged to provide relevant materials and must comply with Terms (C) if they have machinery/equipment to be demonstrated in operation. The third-party testing agency will be authorized to perform on-site laser safety inspection, including product classification, label, engineering requirements, demonstration safety, etc. The use of compressed gases, liquid gases and flammable liquids is also subject to approval. Any non-conformity to laser safety requirement will be reported to Messe Muenchen India, and Messe Muenchen India reserves the right to ask exhibitors to enhance the protection measures or stop the demonstration. In serious case, Messe Muenchen India keeps the right to cut off the power supply as well as deduct the General Management Deposit of the booth.

**Please appoint your company's person in charge of laser safety:**

Name:

Telephone:

E-mail:

**We are also interested in:**

- LASER World of PHOTONICS, Munich, Germany ([www.world-of-photonics.com](http://www.world-of-photonics.com))
- LASER World of PHOTONICS CHINA, Shanghai ([www.world-of-photonics-china.com](http://www.world-of-photonics-china.com))
- World of Photonics Congress, Munich, Germany ([www.photonics-congress.com](http://www.photonics-congress.com))

We agree to receiving corresponding information by e-mail.



# Buyer-Seller Meetings Application Form (Exhibitor Response Form)

**Mandatory attachment to the LASER World of PHOTONICS INDIA 2019 exhibitor application form**

The Buyer-Seller Forum facilitates direct contact between exhibitors and buyers from domestic and international markets through prescheduled meetings. To ensure an adequate matchmaking with your targeted customers we kindly ask you to complete this form and submit it together with your space application. **This service is free of charge.**

Company \_\_\_\_\_

Street, P.O. Box \_\_\_\_\_

Country, City, Postal Code \_\_\_\_\_

Contact for Buyer-Seller Meetings  Mr.  Ms. \_\_\_\_\_ Position \_\_\_\_\_

Area Code \_\_\_\_\_ Telephone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

**Which of the following visitor industries do you intend to approach with your trade fair participation?**

- |  |   |
|--|---|
| <input type="checkbox"/> Optics  | <input type="checkbox"/> Food & Packaging                           |
| <input type="checkbox"/> Precision engineering                                 | <input type="checkbox"/> Signage / Printing                         |
| <input type="checkbox"/> Tool making / Mechanical engineering                  | <input type="checkbox"/> Data processing / Telecommunication        |
| <input type="checkbox"/> Automotive engineering                                | <input type="checkbox"/> Photovoltaics                              |
| <input type="checkbox"/> Aviation / Aerospace                                  | <input type="checkbox"/> Traffic & Transport                        |
| <input type="checkbox"/> Electrical engineering / Electronics / Semiconductors | <input type="checkbox"/> Job Shops                                  |
| <input type="checkbox"/> Medicine / Biotechnology                              | <input type="checkbox"/> Security & Defense                         |
| <input type="checkbox"/> Chemical / Pharmaceutical industry                    | <input type="checkbox"/> Public administration / Public authorities |
| <input type="checkbox"/> Clothing / Garment / Textile                          | <input type="checkbox"/> Colleges / Universities / Institutes       |
| <input type="checkbox"/> Jewellery   | <input type="checkbox"/> Others (please specify) _____              |

**Which are your targeted designations and departments?**

- |  |  |
|--|--|
| <input type="checkbox"/> Owner / President / CEO / Managing Director | <input type="checkbox"/> Consultant                    |
| <input type="checkbox"/> Head of Engineering / Construction          | <input type="checkbox"/> Engineer                      |
| <input type="checkbox"/> Head of Manufacturing / Production          | <input type="checkbox"/> Scientist / Researcher        |
| <input type="checkbox"/> Head of R&D                                 | <input type="checkbox"/> Project Manager               |
| <input type="checkbox"/> Head of Purchasing / Procurement            | <input type="checkbox"/> Design                        |
| <input type="checkbox"/> Head of Marketing / Sales                   | <input type="checkbox"/> Distributor / Dealer          |
| <input type="checkbox"/> Head of Quality Control                     | <input type="checkbox"/> Others (please specify) _____ |

**Please list up to 10 companies / professionals you would like to connect with onsite during the exhibition**

(Rank between 1-10 (1 = most important, 10 = less important))

1)	6)
2)	7)
3)	8)
4)	9)
5)	10)



# Index of Products and Services (Range of exhibits according to product groups)

## Photonics Components

### 1 Lasers and optoelectronics

- 1.01 Solid-state lasers
- 1.02 Gas lasers
- 1.03 Diode lasers
- 1.04 Fibre lasers
- 1.05 Other lasers
- 1.06 Laser system components
- 1.07 Laser components
- 1.08 Safety/protection against laser radiation
- 1.09 Light-emitting diodes (LEDs) and components
- 1.10 OLEDs
- 1.11 Non-coherent light and radiation sources
- 1.12 Electro-optics
- 1.13 Acousto-optics
- 1.14 Opto-electronic tubes
- 1.15 Opto-electronic components
- 1.16 Optical systems
- 1.17 Opto-mechanics
- 1.18 Software for lasers and optics
- 1.19 Placement and assembly systems

### 2 Optics

- 2.01 Raw materials
- 2.02 Crystals
- 2.03 Processed components
- 2.04 Optical lenses
- 2.05 Diffractive optics
- 2.06 Optical transmission components
- 2.07 Other optical components
- 2.08 Design software for passive optical components
- 2.09 Systems for cleaning and maintenance of optics
- 2.10 Components for quantum optics

### 3 Manufacturing technology for optics

- 3.01 Optical manufacturing equipment for optical systems
- 3.02 Optical manufacturing processes for optical systems
- 3.03 Manufacturing materials for optical systems
- 3.04 Optical coating materials
- 3.05 Manufacturing technology for optical systems, other
- 3.06 Adhesives for optical systems

### 4 Sensors, test and measurement

- 4.01 Measurement systems for laser characterization
- 4.02 Measurement and analysis systems for optical parameters
- 4.03 Systems for measuring optical parameters of devices and systems
- 4.04 Optical measurement systems
- 4.05 Optical sensors

### 5 Services

- 5.01 Application development and application labs
- 5.02 Optical design and engineering services
- 5.03 Processing centers
- 5.04 Contract production
- 5.05 System consultants
- 5.06 Maintenance and service for laser systems
- 5.07 Optics and illumination design
- 5.08 Second-hand equipment
- 5.09 Education and advanced training
- 5.10 Authorities, institutes, organizations, associations
- 5.11 Special information, databases
- 5.12 Technical literature, trade journals
- 5.13 Research and development
- 5.14 Customer-specific solutions
- 5.15 Technical consultants and agencies
- 5.16 Professional financing services
- 5.17 Subcontracting measurement
- 5.18 Measurement of damage threshold
- 5.19 Services, other

## Photonics Applications

### 6 Systems by application sectors

- 6.01 Systems for the automotive industry and OEMs
- 6.02 Systems for the toolmaking and mechanical engineering
- 6.03 Systems for printing technology and graphics
- 6.04 Systems for data processing and information technology

- 6.05 Systems for electronics
- 6.06 Systems for electrical engineering
- 6.07 Systems for the semiconductor industry
- 6.08 Systems for plastics processing
- 6.09 Systems for biophotonics, life sciences and pharma
- 6.10 Systems for research and science
- 6.11 Systems for show technology, advertising, art
- 6.12 Systems for sensor technology
- 6.13 Systems for illumination technology
- 6.14 Systems for solar production
- 6.15 Systems for environment engineering
- 6.16 Systems for aerospace industry
- 6.17 Systems for security engineering
- 6.18 Systems for imaging and machine vision
- 6.19 Systems for production of energy storage
- 6.20 Systems for quantum optics
- 6.21 Systems for other sectors

### 7 Laser systems for production engineering

- 7.01 Material processing systems
- 7.02 System peripherals of laser production engineering
- 7.03 Laser systems for various materials
- 7.04 Laser systems for various applications
- 7.05 Laser systems for production of organic and printed electronics
- 7.06 Raw materials for material processing
- 7.07 System integration

### 8 Optical measurement systems

- 8.01 Laser-aided test and measurement systems
- 8.02 Holographic systems and components
- 8.03 Lidar systems (Light detection and ranging)

### 9 Optical information and communication

- 9.01 Fibers, cabling, connectors and distribution
- 9.02 Active optical components and subsystems
- 9.03 Passive optical components and subsystems
- 9.04 Fibre optical test and measurement
- 9.05 Process and assembly equipment for fibre optical applications

### 10 Biophotonics and medical engineering

- 10.01 Applications
  - 10.01.01 Medicine
  - 10.01.02 Biotechnology
  - 10.01.03 Environment and nutrition
- 10.02 Methods and techniques
  - 10.02.01 Spectroscopy
  - 10.02.02 Microscopy and imaging
  - 10.02.03 Therapies
  - 10.02.04 Manipulation techniques
  - 10.02.05 Methods and techniques, other

### 11 Imaging

- 11.01 Components
- 11.02 Application
- 11.03 Image processing
- 11.04 Displays
- 11.05 Monitor assemblies
- 11.06 Display assemblies
- 11.07 Display elements

### 12 Illumination and energy

- 12.01 Illumination
- 12.02 Photovoltaics and renewable energy

### 13 Security

- 13.01 Applications
- 13.02 Modules
- 13.03 Equipment

### 14 Additive manufacturing

- 14.01 Machines and systems for laser-based additive manufacturing
- 14.02 Materials for additive processes
- 14.03 Other systems and components for additive manufacturing
- 14.04 Services for additive manufacturing



# Application Form (International Pavilion) Co-Exhibitor / Represented Company/Brand (to be filled in by main exhibitor)

## MAIN EXHIBITOR

STAND NO. (if already known) COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_ TEL \_\_\_\_\_ E-MAIL \_\_\_\_\_

We hereby authorize the company below as co-exhibitor / represented company/brand at our stand at LASER World of PHOTONICS INDIA 2019. The company has all technical and commercial documents necessary for the information of visitors concerning the exhibits on display. The exhibits correspond with the Index of Products and Services of LASER World of PHOTONICS INDIA 2019.

**CO-EXHIBITOR**

**REPRESENTED COMPANY / BRAND**

Company \_\_\_\_\_

(see overleaf, A4 and B3 Terms of Participation)

Street, P.O. Box \_\_\_\_\_

City, Postal Code \_\_\_\_\_

Country \_\_\_\_\_

Area Code Telephone Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Website  
www. \_\_\_\_\_

Contact  Mr.  Ms. Position \_\_\_\_\_

Legal Representative (President, Chairman, General Manager, etc.) \_\_\_\_\_

Manufacturer  Dealer  Importer  Distributor  Service Company (multiple entries possible)

Headquarter of the parent company with full address and country:

Under which country would you like to be included in the statistics:  Headquarter  Branch Country: \_\_\_\_\_

## INDEX OF PRODUCTS AND SERVICES

### Photonics Components

- 1 Lasers and optoelectronics
- 2 Optics
- 3 Manufacturing technology for optics
- 4 Sensors, test and measurement
- 5 Services

### Photonics Applications

- 7 Laser systems for production engineering
- 8 Optical measurement systems
- 9 Optical information and communication
- 10 Biophotonics and medical engineering

- 11 Imaging
- 12 Illumination and energy
- 13 Security
- 14 Laser-based additive manufacturing

### Co-exhibitors:

A registration fee of 240 EUR\*\* will be applicable for each co-exhibitor and will be charged to the main exhibitor. The fee covers administrative costs and the basic entry in the show directories (catalog / online), including company name, address, contact details, hall and stand number, company profile and up to 5 entries in the product index.

### Represented companies / brands:

The registration of represented companies/brands is mandatory and free of charge.

The basic entry for each represented company/brand in the catalog and online directory includes company/brand name, reference to the main exhibitor, hall and stand number.

\*\* All prices indicated on this form are net and are subject to applicable Indian taxes, which shall be borne by the main exhibitor.

Further services will be offered on a separate order form in the Online Exhibitor Manual.

Place and Date

Company stamp and legally binding signature

**Attachment to the LASER World of PHOTONICS INDIA 2019 application form for co-exhibitors / represented companies/brands****Extract from the Terms of Participation (A) and (B)****A 4 Co-exhibitors and represented companies/brands**

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors. In the case of an exhibitor who is also a manufacturer, a represented company/brand is any other company whose goods or services are offered by the exhibitor.

If an exhibitor who is a distributor displays not only the products of one manufacturer but also goods and services of other companies, then these count as represented companies/brands.

Admission of the exhibitor does not mean that a contract exists between Messe Muenchen India and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment. This also applies to represented companies/brands if specified in the Special Terms of Participation (B). The exhibitor must make this payment. The amount can also be invoiced subsequently by Messe Muenchen India.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation (A), (B) and (C), the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or represented companies/brands as if they were his own. If co-exhibitors make direct use of Messe Muenchen India services by submitting the required application form, Messe Muenchen India is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Messe Muenchen India's prior written consent.

**B 3 Co-exhibitors and represented companies / brands (see A 1/2/4)**

The participation of companies as co-exhibitors and represented companies/brands (cf. A 4) is on principle possible. Participation is, however, subject to Messe Muenchen India's prior authorization. Permission to participate may be granted only if the co-exhibitor / represented company/brand would also be eligible to participate as an exhibitor. Co-exhibitors / represented companies/brands must be registered by the main exhibitor on a separate form. Please complete the co-exhibitors' application form (see page 9) and return it to the organizer if applicable. The registration fee for each registered co-exhibitor is 240 EUR. The registration fee for co-exhibitors covers administrative costs and the basic entries in the catalog and online directory, including company name, address, contact details, hall and stand number, company profile and up to 5 entries in the product index. The registration of represented companies/brands is mandatory and free of charge. The registration of represented companies/brands includes the basic entries in the catalog and online directory for each represented company/brand, including company name, reference to the main exhibitor, hall and stand number. For each co-exhibitor without Messe Muenchen India's admission and every single represented company/brand without Messe Muenchen India's admission, Messe Muenchen India is entitled to demand a surcharge of EUR 140 from the main exhibitor.

As of November, 2018



**Title of the trade fair**  
LASER World of PHOTONICS INDIA 2019

**Venue**  
Bombay Exhibition Centre (BEC)  
Mumbai, India

**Duration and opening hours**  
17-19 October, 2019  
10:00-18:00

**International contact**  
Messe München GmbH, Messegelände, 81823 München, Germany  
Tel. +49 89 949-20325, Fax. +49 89 949-9720325  
E-mail: info@world-of-photonics-india.com, Website: www.world-of-photonics-india.com

**Organizer**  
Messe Muenchen India Pvt. Ltd.  
762/862, Solitaire Corporate Park Bldg. No. 7, 167, Guru Hargovindji Marg, Andheri (East),  
Mumbai – 400 099, India  
Tel.: +91-22-4255 4700, Fax: +91-22-4255 4719  
E-mail: info@mm-india.in, Website: www.world-of-photonics-india.com

## Special Terms of Participation (B)

All prices indicated below are net and are subject to applicable Indian taxes, which shall be borne by the exhibitor. There might be further tax requirements in the exhibitor's state of residence; these taxes shall be borne by the exhibitor as well.

### B 1 Application (see A1)

Applications are to be made on the enclosed form, which should be returned to Messe München GmbH or to Messe Muenchen India Pvt. Ltd. at the earliest opportunity, filled in and signed with a legally binding signature. One copy is retained by the applicant.

### B 2 Permitted exhibits and exhibitors (see A2)

All domestic and foreign manufacturers or their Indian subsidiaries, general importers and specialist dealers authorized by the manufacturers are admitted as exhibitors. General importers and authorized specialist dealers may only exhibit machines and plants whose manufacturers are not represented at LASER World of PHOTONICS INDIA 2019.

All exhibits must correspond to the relevant range of exhibits for this trade fair and be designated by name and category on the application form. Articles other than those permitted and registered, as well as used or leased machinery, may not be exhibited. Messe Muenchen India has the final decision. Organizers of joint stands are not exhibitors as defined by the Special Terms of Participation.

### B 3 Co-exhibitors and represented companies / brands (see A 1/2/4)

The participation of companies as co-exhibitors and represented companies/brands (cf. A 4) is on principle possible. Participation is, however, subject to Messe Muenchen India's prior authorization. Permission to participate may be granted only if the co-exhibitor / represented company/brand would also be eligible to participate as an exhibitor. Co-exhibitors / represented companies/brands must be registered by the main exhibitor on a separate form. Please complete the co-exhibitors' application form (see page 5) and return it to the organizer if applicable. The registration fee for each registered co-exhibitor is 240 EUR. The registration fee for co-exhibitors covers administrative costs and the basic entries in the catalog and online directory, including company name, address, contact details, hall and stand number, company profile and up to 5 entries in the product index. The registration of represented companies/brands is mandatory and free of charge. The registration of represented companies/brands includes the basic entries in the catalog and online directory for each represented company/brand, including company name, reference to the main exhibitor, hall and stand number. For each co-exhibitor without Messe Muenchen India's admission and every single represented company/brand without Messe Muenchen India's admission, Messe Muenchen India is entitled to demand a surcharge of EUR 140 from the main exhibitor.

### B 4 Participation fees (see A7)

The participation fees for the Special Pavilions listed on the application form are:

- Pavilion package: package price 1.750 EUR net (plus applicable Indian taxes), including booth space (6 m<sup>2</sup>), partition walls, carpet & lighting, 1 table counter, 2 chairs, 1 brochure rack, registration and administrative costs, basic entry in the show catalog (online & print), listing in the visitor promotion related to the pavilion topic, listing in the press release related to the pavilion topic.
- If the exhibitor requests more than 6 m<sup>2</sup> for his booth in the Special Pavilion, the package price will be adapted accordingly, and the exhibitor will be notified by the organizer.
- Exhibitors are required to pay a registration fee of 240 EUR to the organizer for each co-exhibitor.
- Besides the rent of the stand area, the participation fees include extensive services provided by Messe Muenchen India Pvt. Ltd., such as consultation and planning advice, publicity work, organization and technical assistance.

### B 5 Terms of payment (see A7)

Payment of the invoices is due immediately unless other payment deadlines are stated in the invoices. Prior payment in full of the amount invoiced is a condition for access to the exhibition area, an entry in the catalog, and provision of workers' and exhibitors' passes. The applicant or exhibitor will receive invoices for all additional charges (e.g. technical services, advertising material) with the confirmation of the order; they are to be paid immediately on receipt. All invoiced amounts in all Messe Muenchen India invoices, which are connected with the event, are to be paid in EUR, without deductions and free of all charges, by credit transfer to the account specified in the invoices, mentioning the exhibitor's company name and invoice number.

### B 6 Cancellation conditions (see A5)

Following issued acknowledgement of a cancellation, a compensation shall be charged when the exhibitor withdraws from the contract.

### B 7 Dates of setting up and dismantling (see A14)

Set-up in the halls is on 15<sup>th</sup> and 16<sup>th</sup> October 2019, 10:00-22:00.

Dismantling must be completed by 22:00 on 19<sup>th</sup> October 2019.

An extension is possible only in exceptional cases and entirely at the discretion of Messe Muenchen India. No permission for extension shall be deemed to have been provided unless it is in writing from Messe Muenchen India's Operations Department.

### B 8 Stand design and equipment (see Technical Guidelines)

#### Safety distance:

For safety reasons all machines or other technical equipment placed on the stand area must have a minimum distance of one (1) meter to the aisle. Exhibitors must consider sufficient space on their stand area for staff and visitors. The operation of any machinery and/or devices may not harm or disturb any other event participant nor cause crowding that blocks the aisles. Any precautions necessary for the protection of persons must be taken by stand personnel in connection with demonstration activities. As set out in the General Terms of Participation (A), prior written permission must be obtained from Messe Muenchen India for any demonstrations, acoustic advertising, or the use of machinery and equipment. These must be such as to cause no disturbance to neighboring exhibitors. Messe Muenchen India shall be entitled to prohibit any demonstrations that endanger or adversely affect the fair (such as through insufficient laser safety measures, noise, visual or health disturbance) to any considerable extent, notwithstanding the fact that prior permission has been granted. Official regulations must also be observed. Exhibitor & Contractor ensure that their staff should wear proper safety helmet and closed shoe on the setup and dismantling days of the show, for a basic safety from accidents on the fairground / construction site. Every worker who works on a

height of more than 2 meters has to be secured with a safety rope. Without safety helmets entry in the exhibition halls will not be permitted

#### Stand height:

The maximum construction and advertising height for stand construction in the halls is 5 meters. Assuming that the Technical Guidelines are observed in designing and constructing a stand, drawings need to be submitted for one-story stand construction in the halls insofar as they are built by the exhibitor. On request, Messe Muenchen India will check submitted stand construction plans (submitted in two copies) for exhibitors. No specific approval will be issued. All other stand constructions which are higher than 3 meters, multi-story stands, mobile stands, stands with bridges, stairs, cantilevered roofs, galleries, etc.) and constructions on the open-air exhibition grounds require written approval from Messe Muenchen India. Two-story stand construction is permitted in the halls with the approval of a top-level certified structural engineer, who is employed by the exhibitor or recommended by Messe Muenchen India. Approval for the two-stories stand depends on the position of the stand within the hall and the area it occupies. Stand drawings containing elevations and cross-sections, cutaway view, electricity layout, static test report or static load calculation, specification of construction must be submitted in duplicate to Messe Muenchen India's Operations Department for approval by the deadline specified, at the latest 8 weeks before stand assembly is to start. For two-story structure covering more than 30 square meters, exhibitors need to install sprinkler system on the ceilings of each story. The structures of the stand cannot hang on the structures of the hall. It has to be attached to the hall structure. In the case of infringement of any of the conditions specified here, Messe Muenchen India is entitled to take action in accordance with the General Terms of Participation.

Messe Muenchen India will erect partition walls only upon request and at the exhibitor's expense. Exhibitors will receive, in good time, the order form for these walls and further stand walls (height 2.50 m) with the Online Exhibitor Manual.

### B 9 Other regulations

All building structures on the trade fair grounds shall be executed in accordance with the legal requirements for construction materials. Revolving tower cranes, etc. must be secured according to regulations. Suspending advertising media or other loads (apart from flags) from cranes is prohibited for safety reasons.

### B 10 Technical installations

Applications for electrical installation, water, drainage, and telecommunications can be considered only if submitted in due time on the order forms available from Messe Muenchen India. The precise terms of delivery and the connection fees are stated on these forms.

### B 11 Restoration of the exhibition areas

All exhibition areas must be handed over to Messe Muenchen India's Operations Department in their original condition by the stipulated date for completion of dismantling. At the end of the exhibition, exhibitors must remove from the site all the materials especially the double-sided carpet tape used from their stands by the respective timings stated in the "Operations Schedule".

Messe Muenchen India is entitled to charge the exhibitor concerned for the removal of excessive waste (stand construction debris, crates/pallets, cartons, packing materials or literature) by a contracting firm at exhibitor's cost. Such cost shall be paid immediately to Messe Muenchen India by the exhibitor upon receipt of the charges from Messe Muenchen India.

### B 12 Use of equipment

Only cranes, fork-lift trucks and working platforms may be used that have been provided by the Messe Muenchen India service partners responsible. In special cases, the consent of Messe Muenchen India's Operations Department is required.

### B 13 Transport of track-laying vehicles

Only track-laying vehicles with smooth track plates, that are also approved for public roadways, may be driven on the roads of the trade fair grounds. The transport of track-laying vehicles into the exhibition halls is permitted only with the express approval of Messe Muenchen India's Operations Department. The exhibitor is fully responsible for any damage to road surfaces and hall floors.

### B 14 Sales regulations

Direct sales and other services or deliveries made from the stand are not permitted. Exhibited goods must not be delivered to purchasers until after the trade fair closes. Sales are permitted only to wholesalers, retail or trade customers.

### B 15 Catalog, online database, visitor information

An official trade-fair catalog, an online database and visitor information will be compiled for the trade fair. All exhibitors (including co-exhibitors, companies at joint stands and additionally represented companies) are included, with the name indicated in the application, in the alphabetical list of exhibitors in these media. The minimum entry contains the exhibitor's company name, hall and stand number in the alphabetical list of exhibitors. Exhibitors (including co-exhibitors and companies at joint stands) will be offered other entries, e.g. in the "product index", and other forms of presentation in these media on a separate order form. The forms will be sent to applicants in good time. Messe Muenchen India assumes no responsibility for the correctness and completeness of the catalog, online database and visitor information. The exhibitor is solely responsible for the permissibility under law – and particularly the law on competition – of any advertisement placed in the trade fair catalog, the online database or the visitor information of Messe Muenchen India at the instigation of the advertiser. Should third parties assert claims against Messe Muenchen India on account of the impermissibility of the advertisement under law in general or the law on competition, the advertiser shall hold Messe Muenchen India fully safeguarded against all claims asserted including all costs of any necessary defence in court on the part of Messe Muenchen India. The same applies to exhibitor entries actuated by exhibitors in the trade fair catalog, the online database or the visitor information of Messe Muenchen India.

### B 16 Exhibitors' and workers' passes (see A 13)

For the time in which the trade fair is held, each exhibitor receives the following number of exhibitors' passes free of charge:

Space	Passes	Space	Passes
9 – 17 m <sup>2</sup>	5	55 – 100 m <sup>2</sup>	30
18 – 26 m <sup>2</sup>	10	101 – 400 m <sup>2</sup>	40
27 – 54 m <sup>2</sup>	20	more than 400 m <sup>2</sup>	maximum 50

The number of exhibitors' passes is not increased for co-exhibitors or additionally represented organisations. Additional exhibitors' passes are obtainable from the trade fair management and will be charged for. Exhibitors passes are intended solely for stand personnel and must not be passed on to third parties.

**Workers' passes** for setting up and dismantling of stands are available in the numbers required. These passes are valid only during the time of setting up and dismantling and do not authorise the holder to enter the trade fair center during the event. Workers' passes must not be passed on to unauthorised third parties, i.e. to any third party not in a relationship of permanent or temporary employment with the exhibitor.

### B 17 Circular letters

Once the stands have been allocated, exhibitors will be informed by circular of further details concerning preparation and organization of the trade fair.

### B 18 Alterations

Messe Muenchen India reserves the right to make alterations and additions in matters affecting technical arrangements and safety.

## Terms of Participation (C)

### Laser Product Demonstration Safety Requirements

Each exhibitor is obliged to register the operation of laser devices during show period with the respective form of the Exhibitor Manual.

#### C 1 Laser hazardous level

Class 1, Class 1M, Class 2, Class 2M, Class 3R, Class 3B, Class 4.

Each laser product should be correctly classified according to IEC/EN 60825-1:2007 or equivalent laser standard, the laser hazardous level should be shown on product or package.

#### C 2 Laser product information

Each laser product should clearly show below information according to IEC/EN 60825-1:2007 or equivalent laser standard:

Laser class  
Wavelength (visible, invisible)  
Maximum output power  
Working mode (CW, Pulse, Scanning)  
Laser aperture (applicable to Class 3B and Class 4 laser)  
Laser standard and version  
Warning label

#### C 3 Laser product engineering requirements

**Protective housing:** Each laser product shall have a protective housing which, when in place, prevents human access to laser radiation (including errant laser radiation) in excess of the AEL for Class 1, except when human access is necessary for the performance of the function (s) of the product. **Access panels and safety interlocks:** A safety interlock shall be provided for access panels of protective housings if laser emission marked with "x" is accessible in below table:

Product class	Accessible emission during or after removal of access panel				
	1,1M	2,2M	3R	3B	4
1,1M	-	-	X	X	X
2,2M	-	-	X	X	X
3R	-	-	-	X	X
3B	-	-	-	X	X
4	-	-	-	X	X

**Remote interlock connector:** Each Class 3B and Class 4 laser system shall have a remote interlock connector. When the terminals of the connector are open-circuited, the accessible radiation shall not exceed the AEL for Class 1M or Class 2M as applicable.

**Manual reset:** Class 4 laser must have a manual reset.

**Key control:** Each Class 4 laser system shall incorporate a manual reset to enable resumption of accessible Class 4 laser radiation emission after interruption of emission caused by the use of the remote interlock connector or an interruption of longer than 5 s of electrical mains power.

**Laser radiation warning:** Each Class 3R laser system in the wavelength range below 400 nm and above 700 nm and each Class 3B and Class 4 laser system shall have audible or visible warning; Each operational control and laser aperture that can be separated by 2 m or more from a radiation warning device shall itself be provided with a radiation warning device; Where the laser emission may be distributed through more than one output aperture, then a visible warning device shall clearly indicate the output aperture or apertures through which laser emission can occur.

**Beam stop or attenuator:** Each Class 3B and Class 4 laser system shall incorporate one or more permanently attached means of attenuation (e. g., beam stop, attenuator, switch). The beam stop or attenuator shall be capable of preventing human access to laser radiation in excess of the AEL for Class 1M or Class 2M as applicable.

**Viewing optics:** Any viewing optics, viewport or display screen incorporated in a laser product shall provide sufficient attenuation to prevent human access to laser radiation in excess of the AEL for Class 1M.

**Personal protection:** Any laser product should provide sufficient protection (e.g. laser protective glasses), or training (e.g. demonstration laser safety knowledge) to protect people from laser radiation hazards.

**Protection against other hazards:** electrical hazards, excessive temperature, spread of fire from the equipment, sound and ultrasonics, harmful substances and explosion.

#### C 4 Installation

Class 3B and Class 4 laser products shall be installed by people with sufficient laser safety knowledge. The installation shall strictly follow its design and demonstrate requirement and ensure a stable construction. Any temporary movement or structure change is not allowed during the demonstration.

#### C 5 Other items

**Laser working area limit:** high power laser welding or cutting equipment shall provide a protective housing (metal or glass) that can limit the access of Class 3B or Class 4 laser emission and possible reflected or scattered emission.

**Laser component:** Any laser component with greater than Class 2 laser emission shall not position the beam to other areas (e.g. floor, ceiling, wall) and shall not position to any people. High power laser shall be equipped with professional beam stop or attenuator.

Each laser demonstration site shall have one laser safety officer (LSO) to monitor the whole demonstration.

#### C 6 On-site laser safety inspection

The third-party testing agency will be authorized to perform on-site laser safety inspection, including product classification, label, engineering requirements, demonstration safety, etc. Any non-conformity to above laser safety requirements will be reported to Messe Muenchen India, and Messe Muenchen India reserves the right to ask exhibitors to enhance the protection measures or stop the demonstration. In serious case, Messe Muenchen India keeps the right to cut off the power supply as well as deduct the General Management Deposit of the booth.



# General Terms of Participation (A) TECHNICAL GUIDELINES (MUMBAI)

## A 1 Application

All potential exhibitors wishing to take part in the event must express their wish to do so by fully completing and signing the Exhibitor Application Form and submitting it to Messe Muenchen India Pvt. Ltd. (MMI). Messe München GmbH is entitled and authorized by Messe Muenchen India Pvt. Ltd. to act on behalf of Messe Muenchen India. With the application, exhibitors express to Messe Muenchen India their serious interest in taking part in the event as exhibitors. All exhibits must be described precisely on the application form. Co-exhibitors and additionally represented companies must be named on the application form. The same particulars must be specified as for the exhibitor. Incomplete applications cannot be considered.

This application procedure does not apply to organizers of joint stands. They are not exhibitors as defined by the Terms of Participation.

For the avoidance of doubt it is clarified that MMG is merely acting as a collection agent of Messe Muenchen India and is deemed to be an agent of Messe Muenchen India for the purposes of this agreement including for the purposes of the arbitration provisions at clause A 19 below.

## A 2 Eligible exhibits and exhibitors

The participation conditions (A), (B) and (C) as well as the Technical Guidelines are accepted as legally binding with submission of application documents. The application of the exhibitor represents the contractual offer. The admission or rejection will be confirmed to the exhibitor in writing in due time. Admission cannot be transferred. The contract between Messe Muenchen India and the exhibitor is concluded with the admission. According to this contract, Messe Muenchen India is authorized to assign a stand area to an exhibitor, which might deviate from the information in the registration unless these deviations are unacceptable for the exhibitor. A deviation is considered acceptable if Messe Muenchen India does not receive the exhibitor's rejection of the assignment of the stand area within one week. If an exhibitor rejects a stand area before the deadline and the assigned stand area is unacceptable for the exhibitor, the exhibitor can demand that Messe Muenchen India assign him an acceptable stand area. If Messe Muenchen India does not comply with the demand within an appropriate time period, the exhibitor can withdraw from the contract. The exhibitor does not have any more far-reaching rights.

Exhibitors do not have a legal claim to admission unless such a claim results from the law. Exhibitors who have not fulfilled their financial obligations to Messe Muenchen India, e.g., in respect of previous events, or have infringed the regulations governing the use of the event grounds, or the terms of participation, may be excluded from admission. Messe Muenchen India is entitled to withdraw from the contract or to terminate the contractual relationship forthwith without notice if admission was based on incorrect or incomplete statements by the exhibitor, or if, at a later date, the exhibitor no longer fulfils the conditions for admission. Only declared and admitted articles shall be exhibited. Messe Muenchen India has the right to remove any other exhibits at the exhibitor's risk and expense.

Hired or leased articles shall not be exhibited. Messe Muenchen India is entitled to remove such objects at the exhibitor's risk and expense. An exception is made in the case of objects which are not part of the exhibitor's range of goods, but which are required for their display (e.g. for demonstration purposes). Co-exhibitors shall not be admitted, nor additional organizations represented, unless expressly specified in the notice of admission. Messe Muenchen India may exclude specific exhibition objects from the admission and link the admission with conditions. The exhibitor's reservations, conditions, and particular wishes (e.g. regarding location, exclusion of competitors, stand construction or design) will be taken into account only if expressly confirmed in the notice of admission. Space will be allocated according to Messe Muenchen India's requirements and the prevailing conditions, and in accordance with the classification system for the trade fair as applied by Messe Muenchen India at its own discretion, and not according to the order in which applications are received.

## A 3 Rental contract

The rental contract comes into force when Messe Muenchen India has notified the exhibitor in writing that he is admitted. This generally occurs when layout planning has been completed. The allocation of the other stands, in particular of neighbouring stands, can change by the time the trade fair opens. Messe Muenchen India is also entitled to relocate or close entrances to and exits from the trade fair grounds and halls, and to make other structural alterations. Exhibitors cannot make claims against Messe Muenchen India because of such changes. Messe Muenchen India may also subsequently, ie, after the rental contract and the stand assignment have come into force, change space allocations, and in particular change the location, type, dimensions and size of the exhibition area rented by the exhibitor, insofar as this is necessary for reasons of safety or public order, or because the trade fair is oversubscribed and further exhibitors must be admitted or because changes in assignments of exhibition space ensure that the facilities and space required for the trade fair are used more efficiently. However, such subsequent changes may not exceed the scope which the exhibitor can reasonably be expected to accept. Should such subsequent changes result in a lower participation fee, the difference in amount will be refunded to the exhibitor. Further claims against Messe Muenchen India are excluded.

If exhibitors cannot use their stand space or are impaired in the use of their stand because they have infringed legal or official regulations or the Terms of Participation (A), (B) and (C) or the Technical Guidelines, they are nevertheless obliged to pay the participation fee in full and to pay Messe Muenchen India compensation for all damage caused by themselves, their legal representatives or employees; exhibitors are not entitled to cancel or terminate the contract unless the law specifically entitles them to do so.

## A 4 Co-exhibitors and represented companies/brands

A co-exhibitor is one who presents his own goods or services, using his own staff, at the stand of another exhibitor (the main exhibitor). This definition includes group companies and subsidiaries. Agents and representatives are not admitted as co-exhibitors. In the case of an exhibitor who is also a manufacturer, a represented company/brand is any other company whose goods or services are offered by the exhibitor.

If an exhibitor who is a distributor displays not only the products of one manufacturer but also goods and services of other companies, then these count as represented companies/brands.

Admission of the exhibitor does not mean that a contract exists between Messe Muenchen India and the co-exhibitors or other companies he represents. Co-exhibitors are admitted against payment. This also applies to represented companies/brands if specified in the Special Terms of Participation (B). The exhibitor must make this payment. The amount can also be invoiced subsequently by Messe Muenchen India.

The exhibitor is responsible for ensuring that his co-exhibitors and other companies he represents comply with the Terms of Participation (A), (B) and (C), the Technical Guidelines as well as the instructions of the Trade Fair Management. The exhibitor is liable for the debts and negligence of his co-exhibitors or represented companies/brands as if they were his own. If co-exhibitors make direct use of Messe Muenchen India services by submitting the required application form, Messe Muenchen India is entitled to invoice the exhibitor for these services. He is jointly and severally liable. The exhibitor may not move, exchange or share his stand, nor surrender it either in part or in whole to third parties, without Messe Muenchen India's prior written consent.

## A 5 Cancelling the contract

If the location, type, dimensions or size of the exhibition area rented by the exhibitor are subsequently changed so much that the exhibitor can no longer be reasonably expected to accept the exhibition area, the exhibitor is entitled to withdraw from the rental contract within one week of receiving written notification by Messe Muenchen India. Otherwise, apart from the statutory rights to withdraw from the contract, the exhibitor has no right to withdraw from this contract. If the exhibitor states that he is withdrawing from the contract, this means – regardless whether he has the right to withdraw from the contract or not – that he is renouncing once and for all his intention to take part in the trade fair. If the exhibitor states that he is withdrawing from the contract and thus renounces once and for all his intention to take part in the trade fair, Messe Muenchen India is entitled to re-let the stand area or use it itself without being obliged to do so, even if the exhibitor has no right to withdraw from the contract. If the exhibitor has stated that he is withdrawing from the contract, although he has no right to do so, the exhibitor is obliged to pay the participation fee. However, Messe Muenchen India must allow as a credit the value of the expenses saved and the advantages it has gained by re-letting or otherwise using the exhibition area; the exhibitor shall not have more far-reaching rights due to the fact that the exhibition space is rented to others or used in another way. In the latter case, however, Messe Muenchen India is to offset the value of the expense saved and the advantages it has gained by re-letting or otherwise using the given stand space. In addition to re-letting the stand space to another exhibitor, other usage thereof may also and above all involve Messe Muenchen India transferring its usage to a third party who would otherwise have been placed elsewhere to avoid giving the impression of a gap in the stand arrangement or re-designing the stand space to conceal the fact that is not occupied.

In addition, the exhibitor must pay 30% of the agreed participation fee as flat-rate compensation for expenses incurred by Messe Muenchen India because the exhibitor has withdrawn from the contract without being entitled to do so and has thus, contrary to his duty, cancelled his participation in the trade fair. Messe Muenchen India's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that Messe Muenchen India has sustained less damage. To the extent that Messe Muenchen India has not rented out the exhibition space to another exhibitor, who would otherwise not have been placed elsewhere, but used the space for other purposes, the exhibitor is to pay Messe Muenchen India for expenses incurred resulting from this other utilization of the exhibition space.

Messe Muenchen India is entitled to withdraw or to terminate the contract if the exhibitor fails to meet his financial obligations to Messe Muenchen India on time, Messe Muenchen India has the right but not the obligation to extend the deadline by 5 days and this deadline for payment has not been met. Messe Muenchen India is also entitled to withdraw from the contract if the exhibitor neglects his duty arising from this contract to respect Messe Muenchen India's rights, objects of legal protection and interests and Messe Muenchen India can no longer reasonably be expected to adhere to the contract or if the exhibitor fails to comply with rules and regulations as required for his performance of the contract under this document. In the aforementioned cases Messe Muenchen India is entitled not only to withdraw or to terminate the contract but also to demand from the exhibitor the agreed participation fee as flat-rate compensation. Messe Muenchen India's right to claim further damages remains unaffected. The exhibitor can demand that the flat-rate compensation be reduced if he proves that Messe Muenchen India has sustained less damage.

## A 6 Force majeure, cancellation of the event

If Messe Muenchen India is compelled, as a result of force majeure or other circumstances beyond its control (eg, failure of the power supply), to vacate one or more exhibition areas, temporarily or for longer periods, or to postpone or curtail the trade fair, the exhibitors do not thereby acquire the right to withdraw or cancel, nor do they have any other claims against Messe Muenchen India, in particular claims for damages.

If Messe Muenchen India cancels the event because it cannot hold the event as a result of force majeure or other circumstances beyond its control, or because it has become unreasonable for Messe Muenchen India to hold the event, Messe Muenchen India is not liable for damages and disadvantages to exhibitors arising from the cancellation of the event.

## A 7 Participation fees

The participation fees are calculated in accordance with the rates specified in the Special Terms of Participation (see Part (B) "Participation fees"). Each square metre or part thereof will be included in full in the calculation, the floor area always being considered rectangular, without taking account of projections, supports, service connections and the like.

The applicant shall be invoiced for 100% of the projected participation price shortly after receiving his written admission confirmation. This payment will be refunded if the applicant is not admitted to the trade fair, but will be forfeited if unilaterally the applicant withdraws totally from the undertaking. Payment of the invoice is due immediately unless other payment deadlines are stated in the invoice. Payment of the participation price as well as payment for admitting co-exhibitors is a prerequisite for occupation of the exhibition area.

If exhibitors have ordered Messe Muenchen India services, Messe Muenchen India is entitled to withhold such services, including the supply of electricity, water, compressed air, etc., until the exhibitor has fulfilled his financial obligations to Messe Muenchen India. This applies in particular to obligations arising from previous events. Terms and conditions of payment are in accordance with the Special Terms of Participation (see Part (B) "Terms of payment"). Messe Muenchen India reserves the right to enforce the lessor's lien, as permitted by law, in order to secure Messe Muenchen India's claims arising from the rental. The exhibitor must inform Messe Muenchen India at any time about the ownership of articles, which are exhibited or to be exhibited. If an exhibitor does not meet his financial obligations, Messe Muenchen India can detain the exhibits and stand fittings and, at the exhibitor's expense, sell them at public auction or privately. The legal provisions on the realization of the pledge are – as far as permitted by law – excluded. Messe Muenchen India does not accept liability for damage to exhibits and stand fittings detained under this clause, unless Messe Muenchen India is guilty of intent or gross negligence.

Upon special application by the exhibitor, the participation price and/or the payment for the admittance of co-exhibitors can be invoiced to a third party. As prerequisites, the third party must declare acceptance of the obligation or promise to pay the amount owed to Messe Muenchen India, and Messe Muenchen India must declare its agreement with such.

## A 8 Complaint

Complaints about any defects in the stand or exhibition area are to be made in writing to Messe Muenchen India immediately on occupying the exhibition area, and at the latest on the last day for stand assembly, so that Messe Muenchen India can remedy such defects. Later complaints cannot be considered and cannot give rise to claims against Messe Muenchen India.

#### **A 9 Liability and insurance**

Messe Muenchen India is liable for personal injury (damage arising from injury to life, body or health) caused by neglect of duty for which Messe Muenchen India, its legal representatives or employees are responsible, as well as for other damage caused by intentional or grave breach of duty by Messe Muenchen India, its legal representatives or employees. Messe Muenchen India is also liable for any damage caused by grave breach of cardinal duties by Messe Muenchen India, its legal representatives or employees. In these cases Messe Muenchen India is liable only if the damage is direct damage and not consequential damage and then only up to 5 times the net participation fee, at most, however, Rs. 100,000.00 per claim. This limitation of liability applies only to entrepreneurs, legal persons under public law or special fund under public law. If the exhibitors are entrepreneurs, legal persons under public law or special funds under public law, for the avoidance of doubt, it is clarified that Messe Muenchen India is under no circumstances liable for damage to or loss of goods brought to the trade fair by the exhibitor or the stand fittings or furnishings. In this case, it is immaterial whether such damage or loss occurs before, during or after the trade fair. The same applies to vehicles left on the trade fair grounds by exhibitors, their employees or representatives. For his part, the exhibitor is liable for any culpable damage to persons or property caused by him, his employees, representatives and exhibitors and their exhibition articles or exhibition installations and equipment. Each exhibitor is obligated to take out suitable insurance with sufficient insurance coverage with an insurer registered in the Republic of India and to pay the premiums incurred (including insurance tax) in good time.

#### **A 10 Photography, filming, video recording, and sketching**

Only persons authorised by Messe Muenchen India and in possession of a valid Messe Muenchen India pass may film, photograph, or make sketches or video recordings in the exhibition halls and the outdoor exhibition area. Under no circumstances may photographic or other images or recordings be made of other exhibitors' stands. If this rule is infringed, Messe Muenchen India can demand that the recorded material be surrendered and take legal steps to achieve this end. Photographs of stands which are to be taken outside normal opening hours and need special lighting require Messe Muenchen India's prior consent. Such photographs require the main ring circuit to be switched on by the hall electrician. The exhibitor will be charged the costs incurred, insofar as they are not borne by the photographer.

Messe Muenchen India is entitled to have photographs, drawings, films and video recordings made of events at the trade fair, of stands and exhibits, and to use them for advertising or general press publications.

#### **A 11 Catering, deliveries to stands**

Only companies approved for the event grounds may supply exhibition stands with food, beverages and/or flowers. Deliveries to exhibition stands are only permitted with restrictions. Messe Muenchen India is authorized to allow deliveries to stands only at certain times.

#### **A 12 Intellectual property rights**

Messe Muenchen India expects exhibitors to respect the intellectual property rights of other exhibitors. For this end, Messe Muenchen India is entitled but not obliged to set up an Intellectual Property Complaint Office (IP Office) for each trade fair, whose purpose shall be to support exhibitors in cases of infringement of their IP rights by other exhibitors. If it is proved to Messe Muenchen India, by presentation of a court decision, that an exhibitor has infringed the intellectual property rights of another exhibitor with the articles on display, printed papers, advertising materials, or otherwise, then Messe Muenchen India is entitled, although not obliged, to remove from the offender's stand the exhibits, printed matter, or advertising material causing such infringement and to impound them until the end of the trade fair, to close the offender's stand, and/or to expel him and his staff from the trade fair grounds. Messe Muenchen India is also entitled to exclude the offender from future trade fairs. If such measures prove unjustified, no claim for damages can be made against Messe Muenchen India, unless the latter is guilty of gross negligence or wrongful intent. Without prejudice to the generality of Clause A24, the exhibitor agrees to indemnify and keep indemnified Messe Muenchen India from and against any action, liability, penalty, prosecution, cost charges, expenses, damages or claim of whatsoever nature arising from or resulting from the infringement or violation of the Intellectual Property Rights of any third party/other exhibitor by the exhibitor.

#### **A 13 Exhibitors' passes**

For the time in which the trade fair is held, the exhibitor receives a number of free exhibitors' passes as specified in the Special Terms of Participation (B). Any additional exhibitors' passes requested are charged for. All exhibitors' passes are numbered and the passes are not transferable. Exhibitors' passes must not be given away or sold to unauthorised third parties, e.g. to persons or companies who wish to offer goods for sale or to render services at the trade fair centre without corresponding authorisation from Messe Muenchen India. Exhibitors' passes are issued only after payment of the participation fee, and the remuneration for the admission of any co-exhibitors.

#### **A 14 Assembly, staffing and dismantling of stand**

The dates for assembly and dismantling, specified in the Special Terms of Participation, must be observed. Stands not occupied by the last day for assembly may be disposed of as Messe Muenchen India sees fit. Exhibitors admitted to the fair undertake to participate in the event. The stand must be properly equipped and staffed by qualified personnel throughout the trade fair during the prescribed opening hours. Particular attention should be paid to ensuring that the stand is already fully staffed when the trade fair opens. Exhibitors are not permitted to remove trade fair goods or dismantle their stands before the trade fair closes. If they break this rule, Messe Muenchen India is entitled to demand a penalty of EUR 350.

Messe Muenchen India is entitled to exclude from future trade fairs any exhibitor whose stand is staffed by insufficiently qualified personnel during the trade fair's opening hours, who exhibits an incomplete range of goods or goods not admitted to the trade fair, who vacates or clears his stand before the end of the trade fair, or who otherwise infringes the Terms of Participation, without prejudice to Messe Muenchen India's right to cancel the contract in accordance with Section A 5 or to a claim for all costs thereby incurred by Messe Muenchen India.

#### **A 15 Verbal agreements**

All verbal agreements, individual and special arrangements are valid only with Messe Muenchen India's written confirmation.

#### **A 16 Regulations for use**

Exhibitors must comply strictly with the building and use rules for the event grounds. Exhibitors are not permitted to spend the night in the halls or on the open-air grounds. Exhibitors must take the other participants in the event into consideration, must not act contrary to public policy and must not misuse their participation in the event for ideological, political or other purposes which have nothing to do with the event.

#### **A 17 Period of limitation, period of exclusion**

All the exhibitor's claims against Messe Muenchen India arising from the stand rental, and all legal proceedings in connection therewith lapse after a period of six months, unless permitted by applicable law. This period of limitation starts at the end of the month in which the closing date of the fair falls. Notwithstanding the provisions set out in Clause A 8, any complaints about invoices are to be made in writing within a period of exclusion amounting to 14 days following receipt of the invoice concerned.

#### **A 18 Place of performance, applicable law**

Mumbai shall be the place of performance and also for all financial obligations. Only the law of the Republic of India shall apply. This applies even in case of termination or withdrawal of any contractual relationship.

#### **A 19 Jurisdiction, arbitration agreement**

The following shall apply where the exhibitor is incorporated in the Republic of India:

In the event of any dispute, controversy or claim (collectively, "dispute") arising out of or relating to this rental contract, or the breach, termination or invalidity of this rental contract, both parties shall attempt in the first instance to resolve such dispute through friendly consultations. If any dispute is not resolved by friendly consultations, then the parties submit to the exclusive jurisdiction of courts and tribunals of competent jurisdiction in Mumbai.

The following shall apply where the exhibitor is incorporated or with their principal place of business outside the Republic of India:

Any dispute, controversy, claim or disagreement of any kind whatsoever between or among the parties in connection with or arising out of this agreement or the breach, termination or invalidity thereof (hereinafter referred to as a "Dispute") shall be referred to and finally settled by arbitration. The arbitration shall be conducted in Mumbai in accordance with the Rules of Arbitration of the Indian Merchants Chamber (IMC) (the "Rules"), which Rules, as modified from time to time, are deemed to be incorporated by reference into this Section (provided that, in the event of any conflict between the Rules and the provisions of this clause, the latter shall prevail). All arbitration proceedings shall be conducted in the English language. The arbitration shall be conducted by a panel of 3 (three) arbitrators consisting of 1 (one) arbitrator appointed by Messe Muenchen India, 1 (one) arbitrator appointed by Exhibitor and the third arbitrator appointed by the aforesaid two appointed arbitrators. The seat of the arbitration shall be at Mumbai. The award rendered by the Arbitrators shall be in writing and shall not make such decisions on the basis of the principle of *ex aequo et bono* or as *amiable compositeur*. The arbitrators shall set out the reasons for their decision. The award shall allocate or apportion the costs of the arbitration as the arbitrators deem fair. The parties agree that the arbitration award shall be final and binding on the parties. This applies even in case of termination or withdrawal of any contractual relationship.

In India, subject to the provisions of Arbitration above,  
(A) with respect to any challenge, direct or indirect, to the arbitration ("Proceedings"); and  
(B) for the purpose of enforcement of the arbitral award;  
the courts and tribunals of competent jurisdiction at Mumbai shall have exclusive jurisdiction.

#### **A 20 Data protection**

In compliance with data protection legislation in India, the person-related data of the exhibitor is processed and used for fulfilling the business purposes of Messe Muenchen India and shared with third parties in order to fulfill the purposes of the contract. Personal data of the exhibitor shall be used by third parties for marketing purposes of related trade fairs by the associate companies of Messe Muenchen India.

#### **A 21 Severability Clause**

Should the provisions set out in the Terms of Participation or Technical Guidelines be or become legally invalid or incomplete, the validity of the other provisions or the contract concerned remains unaffected. In such a case, the contracting parties undertake to replace the invalid provision and/or fill the gap with a provision with which the contracting parties are most likely to achieve the economic purpose they pursue.

#### **A 22 Authority**

The exhibitor warrants that it has full power and capacity and authority to sign the "Exhibitor Application" form.

#### **A 23 Legal compliance**

The exhibitor warrants that it is in compliance with the Indian laws at the time of signing the "Exhibitor Application" form and shall comply with Indian laws at all times while performing its activity while participating in an event.

The exhibitor is not restricted by any judgement, injunction, order, decree or award from signing the "Exhibitor Application" form and performing activities under this event.

#### **A 24 Indemnification**

The exhibitor agrees to indemnify and keep indemnified Messe Muenchen India, its employees and agents from and against any action, liability, penalty, prosecution, notices, fines, investigation, cost, charges, expenses, damages or claim of whatsoever nature arising out of or resulting from any act attributable to the exhibitor, co-exhibitor, its employees and agents, involving (a) any loss, damage, destruction or injury to any property whether real or personal of Messe Muenchen India, its employees and agents; (b) any breach of the covenants herein contained or wrongful representations and warranties made by exhibitor, co-exhibitor, its employees and agents (c) any willful misconduct or gross negligence in performing its obligations under this agreement.

As of November, 2018